



Regional Door to Door Fundraiser

Summary of Role:

To engage and connect prospective regular supporters with Karuna, primarily through door to door fundraising.

Tasks and Responsibilities:

- To fundraise as agreed with the supporter recruitment manager
- To conduct research for each appeal
 - Scouting the appeal area and updating maps
 - Assisting when necessary in the negotiation of territory with other charities
 - Assist in the application of local authority collection licences
- To operate within the appeal budget and targets as agreed with the supporter recruitment manager
- To maintain and develop Karuna's longstanding method of fundraising as a spiritual practice in the context of the Triratna Buddhist Community
- To participate as required in other appeals:
 - Participate in recruitment activities
 - Training of fundraisers during the appeal
 - Mentoring and coaching fundraisers during the appeal
- To participate in and contribute to Karuna's wider fundraising team
- To participate and contribute to meetings, retreats and training days for the wider Karuna team
- To inform oneself as fully as possible about the work of Karuna in India and Nepal
- To be conversant with and abide by the code of conduct and practices as laid out in the IOF (PFRA) handbook.
- To identify areas where further individual training would be helpful, and to seek it from appropriate sources
- To engage in other tasks as needed

Person Specification

Essential Skills and Qualities

- Proven ability and enthusiasm for successful door to door fundraising – having exceeded target on at least one appeal
- Sympathetic to Triratna Buddhist practice
- Outgoing personality who is enthusiastic promoting Karuna’s work to the public
- Willingness to work evenings and potentially away from home for extended periods
- Self-sustaining and able to work from one’s own initiative
- Proven ability to communicate with a range of people, both in group situations and one-to-one
- Willingness to engage with all aspects of team-based right livelihood as a spiritual practice in the context of Karuna
- Good physical and mental health

Desirable Skills and Qualities

- Proven ability to fundraise door to door successfully – having exceeded target on at least **two** appeals
- Some understanding of, and a specific desire to contribute to, Karuna’s work in India
- Training and experience in interpersonal and communication skills
- Experience and understanding of team-based right livelihood within the context of the Triratna Community
- Commitment to working collaboratively within a team, to participating in decision-making process at team meetings and in implementation of decisions (alongside other team members, or independently, as necessary)
- Ability to be flexible when working alongside others, taking a lead or supporting as necessary